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ViaSat and Cobham Bring Innovative, Economical Push-To-Talk System to the Mobile Satellite Services Market

New Ruggedized Push-To-Talk System Provides Always-On Communications, Enabling Seamless Cellular-to-Satellite Handover of Voice Calls, when Terrestrial Connections are Lost, Without Dropping the Call

CARLSBAD, Calif., and LYNGBY, Denmark, Nov. 19, 2015 /PRNewswire/ -- [ViaSat Inc.](#) (NASDAQ: VSAT), a global broadband services and technology company, and Cobham SATCOM (LSE: COB), a leading satcom terminal manufacturer, today announced a strategic agreement to introduce new and innovative product and service offerings to the Mobile Satellite Services (MSS) market.

The first satellite terminal product from the Cobham/ViaSat collaboration is the EXPLORER 122, a compact, vehicle mount real-time IP satellite terminal, which will complement the EXPLORER PTT-II system for mission-critical voice and data communications. The proprietary Cobham PTT technology allows for the seamless handover of voice calls from cellular-to-satellite, when the terrestrial connection is lost, without interrupting the conversation.

The new EXPLORER 122, operating over the all-IP ViaSat L-band Managed Service network, features a ruggedized terminal design in a small form-factor with omni-directional antenna architecture and no moving parts, thus increasing the reliability and reducing the structure-borne noise heard from inside the vehicle. The PTT satellite service utilizes ViaSat's new L-band waveform that offers true IP multicast voice over LightSquared's Skyterra-1 satellite, allowing for flat rate service plans while protecting the users' information with the most advanced commercial encryption available.

"The EXPLORER 122 operating on the ViaSat Managed Service network meets a critical demand from our customers for a lower profile, ruggedized and cost-effective satellite terminal," said Henrik Norrelykke, vice president, Land Business, Cobham SATCOM. "The ViaSat Managed Service network's low latency, encrypted and IP multicast architecture provides an ideal fit for the Cobham PTT solution."

"Cobham SATCOM is a recognized leader in the L-band terminal market and brings a well-established worldwide distribution network," said Phil Berry, vice president and general manager, Mobile Satellite Services, ViaSat. "This strategic relationship allows us to combine the complementary strengths of our companies to better serve current and future customers."

Availability

The combined PTT products and service have been specifically designed for Public Safety, Utilities, Transportation and Fleet Management markets. The EXPLORER products will continue to be sold exclusively by Cobham while the PTT satellite service will be offered by ViaSat. The EXPLORER 122 satellite terminal will start shipping early Q1 2016.

About Cobham SATCOM

Providing dependable communications and internet access anywhere under the most demanding conditions.

Our satellite and radio communication terminals perform in the most challenging and remote environments on land, at sea and in the air.

We design and manufacture these high performance products under the AVIATOR, EXPLORER, SAILOR and Sea Tel brands providing customers with outstanding performance, value and support through our global sales and service network.

About Cobham

The most important thing we build is trust.

Cobham offers an innovative range of technologies and services to solve challenging problems across commercial, defence and security markets, from deep space to the depths of the ocean.

About ViaSat

ViaSat, Inc. (NASDAQ: VSAT) keeps the world connected. As a global broadband services and technology company, ViaSat ensures consumers, businesses, governments and military personnel have communications access - anywhere - whether on the ground or in-flight. The Company's innovations in designing highest-capacity satellites and secure

ground infrastructure and terminal technologies coupled with its international network of managed Wi-Fi hotspots enable ViaSat to deliver a best available network that extends the reach and accessibility of broadband internet service, globally. For more information visit ViaSat at: www.viasat.com, or follow the Company on social media: [Facebook](#), [Twitter](#), [LinkedIn](#) and [YouTube](#).

Forward-Looking Statements

This press release contains forward-looking statements that are subject to the safe harbors created under the Securities Act of 1933 and the Securities Exchange Act of 1934. Forward looking statements include statements about the success and the timeline of the products and services delivered to Cobham, and ViaSat's L-band Managed Services for the Public Safety, Utilities, Transportation and Fleet Management markets. Readers are cautioned that actual results could differ materially from those expressed in any forward-looking statements. Factors that could cause actual results to differ include: contractual problems, product defects, manufacturing issues or delays, regulatory issues, technologies not being developed according to anticipated schedules, or that do not perform according to expectations; and increased competition and other factors affecting the industry generally. In addition, please refer to the risk factors contained in ViaSat's SEC filings available at www.sec.gov, including ViaSat's most recent Annual Report on Form 10-K and Quarterly Reports on Form 10-Q. Readers are cautioned not to place undue reliance on any forward-looking statements, which speak only as of the date on which they are made. ViaSat undertakes no obligation to update or revise any forward-looking statements for any reason.

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