



ViaSat Launches Exede Business Internet Service

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CARLSBAD, Calif., May 7, 2014 /PRNewswire/ -- Exede[®] Business is a new service designed to provide small and medium-sized businesses with high-speed satellite Internet, a generous data allowance, priority maintenance and 24x7 U.S.-based customer support. This [new business Internet service](#), from ViaSat Inc. (NASDAQ: VSAT), is available in all or portions of more than 40 states covered by the ViaSat-1 satellite, the world's highest capacity satellite.



"Businesses in every corner of the country need reliable access to high-speed Internet to compete in their markets," said Lisa Scalpone, vice president, ViaSat Broadband. "Exede Business provides a cost-effective option for business-grade high-speed Internet, especially in areas that might have been overlooked by wireline companies or have only cellular wireless access for Internet service. We believe we can help many small and medium-sized businesses improve the way they do business over the Internet."

[Exede Business](#) includes higher speeds (15 Mbps) than are available with residential service, as well as a total monthly data allowance of 60 GB. Half of the allowance is available during the peak data period between 8 a.m. and 3 a.m., with an additional 30 GB available in the Early Morning Data Zone from 3 a.m. to 8 a.m. - a useful feature for businesses performing data backup or daily reporting functions.

The service features a persistent IP address, which supports services such as remote LAN access, secure Virtual Private Network and other business applications.

The monthly package price also includes equipment lease fees. A U.S.-based customer care team provides 24x7 telephone support for Exede Business subscribers, who also receive priority maintenance service.

Over the past two years, the Exede service network has grown to include Exede Internet, providing high-speed Internet with download speeds of up to 12 Mbps; Exede Voice, providing phone service to residential subscribers; Exede In the Air, providing airline passengers on two major carriers with high-speed Internet; and Exede Enterprise, which provides [communications for live events](#), newsgathering, field operations, and disaster response. ViaSat has also announced plans for the launch of another groundbreaking satellite, ViaSat-2, which is scheduled to launch in mid-2016. Its launch is expected to facilitate a significant expansion of Exede services and coverage areas.

About Exede (www.exede.com)

Exede, a service of ViaSat Inc., delivers high-speed Internet to subscribers across the U.S. With download speeds of up to 12 Mbps, the Exede service has transformed satellite Internet for households that previously had slow, inadequate Internet service. It is also proving to be a popular, competitive alternative to residential DSL and wireless Internet. ViaSat also offers Exede Voice residential telephone service over its network, optimized for quality and reliability. In 2014, the company introduced Exede Business, a 15 Mbps service that includes a generous data allowance and 24 x 7 U.S.-based customer support.

In the FCC annual benchmarking report, *Measuring Broadband America 2013*, the Exede service led all Internet service providers included in the study in surpassing advertised speeds. ViaSat-1 earned a Guinness World Records[®] achievement as the highest-capacity communications satellite in the world. Exede Internet is also a winner of a 2013 Edison Award for innovation and performance and a winner of the 2012 Popular Science "Best of What's New."

About ViaSat (www.viasat.com)

ViaSat delivers fast, secure communications, Internet, and network access to virtually any location for consumers, governments, enterprise, and the military. The company offers fixed and mobile satellite network services including Exede by ViaSat, which features ViaSat-1, the world's highest capacity satellite; service to more than 2,900 mobile platforms, including Yonder[®] Ku-band mobile service; satellite broadband networking systems; and network-centric military communication systems and cybersecurity products for the U.S. and allied governments. ViaSat also offers communication system design and a number of complementary products and technologies. Based in Carlsbad, California, ViaSat employs over 3,000 people in a number of locations worldwide for technology development, customer service, and network operations.

Forward-Looking Statements

This press release contains forward-looking statements that are subject to the safe harbors created under the Securities Act of 1933 and the Securities Exchange Act of 1934. Forward looking statements include statements about improving the way small businesses do business over the Internet and

the future launch and capabilities of ViaSat-2. ViaSat wishes to caution you that there are some factors that could cause actual results to differ materially, including but not limited to: the ability to successfully implement ViaSat's business plan for broadband satellite services on ViaSat's anticipated timeline or at all; risks associated with the construction, launch and operation of ViaSat's satellites, including the effect of any anomaly, operational failure or degradation in satellite performance; negative audits by the U.S. government; continued turmoil in the global business environment and economic conditions; delays in approving U.S. government budgets and cuts in government defense expenditures; ViaSat's reliance on U.S. government contracts, and on a small number of contracts which account for a significant percentage of ViaSat's revenues; the ability to successfully develop, introduce and sell new technologies, products and services; reduced demand for products as a result of continued constraints on capital spending by customers; changes in relationships with, or the financial condition of, key customers or suppliers; reliance on a limited number of third parties to manufacture and supply ViaSat's products; increased competition and other factors affecting the communications and defense industries generally; the effect of adverse regulatory changes on ViaSat's ability to sell products and services; ViaSat's level of indebtedness and ability to comply with applicable debt covenants; ViaSat's involvement in litigation, including intellectual property claims and litigation to protect proprietary technology; and ViaSat's dependence on a limited number of key employees. In addition, please refer to the risk factors contained in ViaSat's SEC filings available at www.sec.gov, including ViaSat's most recent Annual Report on Form 10-K and Quarterly Reports on Form 10-Q. Readers are cautioned not to place undue reliance on any forward-looking statements, which speak only as of the date on which they are made. ViaSat undertakes no obligation to update or revise any forward-looking statements for any reason.

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