



## Avanti Communications and Viasat Energy Services sign long term Ka-band capacity lease agreement targeting the energy sector

June 23, 2022

**CARLSBAD, Calif., and LONDON, June 23 2022:** Avanti Communications ("Avanti"), the leading provider of high throughput satellite capacity across EMEA, has signed a long-term capacity lease agreement with global communications company Viasat Inc. (NASDAQ: VSAT) to help support the connectivity needs of its customers in the energy sector.

Capacity from Avanti's fleet of HYLAS Ka-band satellites will be used to extend coverage across the North Sea and Western Africa.

Viasat and Avanti have a long-standing relationship. Having signed prior Ka-band capacity lease agreements. This latest lease agreement will allow Viasat to accelerate the deployment of Ka-band solutions to its Viasat Energy Services customers.

In 2021, RigNet merged its capabilities with Viasat to become Viasat Energy Services, offering a global managed services network infrastructure.

Avanti's Chief of Strategy & Business Development, Toby Robinson, said, "We are delighted to extend our relationship with Viasat and to support them in the delivery of high-speed satellite data connectivity across the North Sea, Middle East and Western Africa. The energy sector is a high growth vertical for satellite connectivity, and this capacity agreement will serve Viasat well, enabling them to offer seamless connectivity capabilities in the hardest to reach locations across multiple geographies."

Lee Ahlstrom, President of Viasat Energy Services added, "With Viasat's combined leadership in satellite network innovation and energy services, we are able to expand the ground infrastructure and available user service in the region. Our strategic partnership with Avanti will drive a deeper market presence and penetration to our energy customers ahead of our ViaSat-3 satellite launch aimed over Europe, Middle East and Africa (EMEA)."

Viasat Energy Services plans to leverage Avanti's HYLAS capacity beginning in calendar Q3 2022.

### NOTES TO EDITORS

#### About Avanti Communications

Avanti Communications is the leading Ka-band high throughput satellite capacity partner to the communications industry in EMEA - extending and guaranteeing coverage for defence missions, enterprise solutions and critical public services.

Through the HYLAS satellite fleet and partners in 118 countries, Avanti provides dedicated fixed and flexible-beam satellite connectivity, with extensive coverage across Europe, the Middle East and Africa. Avanti has invested \$1.2bn in a network that incorporates orbital slots in Ka-band spectrum, satellites, ground stations, datacentres and a fibre ring.

[www.avanti.space](http://www.avanti.space)

#### About Viasat

Viasat is a global communications company that believes everyone and everything in the world can be connected. For more than 35 years, Viasat has helped shape how consumers, businesses, governments and militaries around the world communicate. Today, the Company is developing the ultimate global communications network to power high-quality, secure, affordable, fast connections to impact people's lives anywhere they are—on the ground, in the air or at sea. To learn more about Viasat, visit: [www.viasat.com](http://www.viasat.com), go to [Viasat's Corporate Blog](#), or follow the Company on social media at: [Facebook](#), [Instagram](#), [LinkedIn](#), [Twitter](#) or [YouTube](#).

#### Forward-Looking Statements

This press release contains forward-looking statements that are subject to the safe harbors created under the Securities Act of 1933 and the Securities Exchange Act of 1934. Forward-looking statements include statements that refer to the features and benefits of the long-term capacity lease to Viasat, including the extended coverage area and the ability to accelerate deployment of Ka-band solutions to Viasat Energy Services customers; and the timing of available HYLAS capacity. Factors that could cause actual results to differ include: risks associated with the operation of satellites, including the effect of any anomaly, operational failure or degradation in satellite performance; contractual problems, or other issues with our sales, fulfillment and support partners; regulatory issues; technologies that do not perform according to expectations; and other factors affecting the connectivity sector, generally. In addition, please refer to the risk factors contained in Viasat's SEC filings available at [www.sec.gov](http://www.sec.gov), including Viasat's most recent Annual Report on Form 10-K and Quarterly Reports on Form 10-Q. Readers are cautioned not to place undue reliance on any forward-looking statements, which speak only as of the date on which they are made. Viasat undertakes no obligation to update or revise any forward-looking statements for any reason.

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