



Viasat, CDW Awarded NATO Contract for Agile Command, Control and Communication Project

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FARNBOROUGH, UK, Oct. 27, 2020 /PRNewswire/ -- [Viasat UK Ltd.](#), a subsidiary of global communications company, [Viasat Inc.](#) (NASDAQ: VSAT), and [CDW UK](#), today announced they were jointly awarded a two-year technical innovation contract for Command, Control and Communication (C3) support for Programme LELANTOS, an agile experimentation initiative that seeks to empower NATO's Allied Rapid Reaction Corps (ARRC) headquarters in Gloucester, UK with superior decision-making, cross-domain integration and fast manoeuvre/survivability in adversarial conflicts.

Through Programme LELANTOS, Viasat UK and CDW UK will work closely with ARRC, the Ministry of Defence (MoD) and other industry partners to use agile development processes to trial new and innovative capabilities in the land C3 domain. The goal is to develop an 'experimentation hub' for secure wireless military networks using enhanced battlefield command and control capabilities.

Lt Col Steve Short, ARRC Programme Lead, commented, "This is a defining moment. We have looked at the whole ecosystem of the deployed working environment and see opportunities to harness best-of-breed technologies that will deliver real advantage to our Commanders and their staff in the field. Equally important is the development approach we are taking with our industry partners, Viasat and CDW, which is innovating both technical and commercial processes."

Steve Beeching, managing director of Viasat UK, stated, "Programme LELANTOS provides an opportunity to challenge the status quo and drive agile C3 innovation across NATO and its allies. This partnership will leverage Viasat's deep breadth of defence experience and innovative technology approaches, alongside CDW's proven track record for delivering digital transformation solutions across multiple industries to bring ARRC rapidly-deployable, highly-secure and scalable land formation capabilities—which are critically-important in a rapidly evolving battlespace.

Nick Garland, director of Defence at CDW, closed by commenting, "It is an honour to be collaborating with Viasat UK, as we lead technological change across multiple domains that will see real-time benefit to a strategic headquarters through agile C3 experimentation. We believe Programme LELANTOS will deliver technological transformation aligned to the core objectives of both the MoD and ARRC."

About CDW

CDW is a company with an international presence in both private and public sector IT, and through our global supply chain provide products and services in over 130 countries. Our team possesses the industry's highest achievable accreditations, which means our customers can focus on running their business, not on managing their IT. For more information, visit www.uk.cdw.com

About Viasat

Viasat is a global communications company that believes everyone and everything in the world can be connected. For more than 30 years, Viasat has helped shape how consumers, businesses, governments and militaries around the world communicate. Today, the Company is developing the ultimate global communications network to power high-quality, secure, affordable, fast connections to impact people's lives anywhere they are—on the ground, in the air or at sea. To learn more about Viasat, visit: www.viasat.com, go to [Viasat's Corporate Blog](#), or follow the Company on social media at: [Facebook](#), [Instagram](#), [LinkedIn](#), [Twitter](#) or [YouTube](#).

Forward-Looking Statement

This press release contains forward-looking statements that are subject to the safe harbors created under the Securities Act of 1933 and the Securities Exchange Act of 1934. Forward-looking statements include statements about the benefits and capabilities that both CDW UK and Viasat UK bring to ARRC's Programme LELANTOS, including rapidly-deployable, highly-secure and scalable land formation capabilities. Readers are cautioned that actual results could differ materially and adversely from those expressed in any forward-looking statements. Factors that could cause actual results to differ include: contractual problems, product defects, manufacturing issues or delays, regulatory issues, technologies not being developed according to anticipated schedules, or that do not perform according to expectations; and other factors affecting the government and defense sectors and communications market generally. In addition, please refer to the risk factors contained in Viasat's SEC filings available at www.sec.gov, including Viasat's most recent Annual Report on Form 10-K and Quarterly Reports on Form 10-Q. Readers are cautioned not to place undue reliance on any forward-looking statements, which speak only as of the date on which they are made. Viasat undertakes no obligation to update or revise any forward-looking statements for any reason.

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